

## Selected Customers

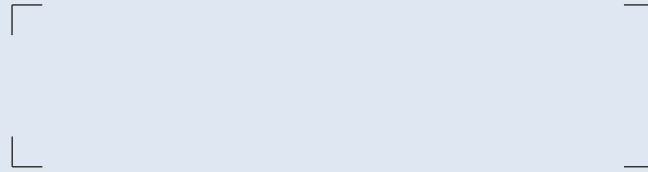
- ALD Automotive Finland
- Air Navigation Services of the Czech Republic
- arvato systems GmbH
- Baltic Data Center
- Blaupunkt GmbH
- Bosch Rexroth AG
- Danish Tax Administration
- Federal Employment Office
- Federal Ministry of Finance (Bundesministerium der Finanzen)
- Federal Ministry of the Interior (Bundesministerium des Innern)
- Federal Assembly (Bundesrat)
- Federal Administrative Office (Bundesverwaltungsamt)
- FLSmith A/S
- CLAAS KGaA mbH
- Daimler AG
- Deutsche Presse-Agentur GmbH
- Deutsche Telekom AG
- E.ON AG
- FIDUCIA IT AG
- GN ReSound A/S
- GROHE AG
- Chambers of Commerce and Industry
- ING-DiBa AG
- MilSat Services GmbH
- Ministries of Justice in various German states
- Lufthansa Technik AG
- Municipalities in Denmark
- Orange Slovensko a. s.
- Police forces in various federal states
- Dr. Ing. h.c. F. Porsche AG
- Rigshospitalet
- Robert Koch-Institut
- Siemens AG
- Siemens IT Solutions and Services
- Swedbank
- T-Systems International GmbH
- Uhde GmbH
- Vattenfall Europe AG
- Vienna Hospital Association
- Wincor Nixdorf AG

# MATERNA

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**Data and Facts**



## Professional IT solutions for companies and public administrations

MATERNA is a leading, independent IT service provider. You can find us at numerous locations throughout Germany as well as in many European countries. We have been active in the information and communication technology markets for almost 30 years now. Customer-oriented team-work and cooperative relations form the basis of our growth. A high degree of technological skill is an important factor in our success, as is our distinctive innovative approach. The ability to solve difficult and complex challenges on behalf of our customers has made us the ideal contact partner for a wide range of information and communications subjects.

MATERNA provides solutions for optimising IT-supported business processes in companies and the public sector in the segments of IT management, portal solutions and specialist applications for public administrations and government. The service package consists of modules for process and technology consulting, conceptual design, implementation, integration, maintenance and training. MATERNA is also in great demand as a partner for projects in mobile phone and fixed line network environments as well as in internet and telecommunications fields.

Founded: .....1980  
Staff:.....more than 1,300



## IT Management – service management, service automation, system management

The close interaction between the different functions and disciplines in IT management extensively support the highly available, secure, high performance and high quality operation of IT services and their continuous improvement. MATERNA has been successfully implementing IT management solutions for many years. This has led to our in-depth cross sector know-how for optimising IT-supported business processes.

With Service Excellence MATERNA provides a professional and modular IT service management consulting methodology for developing IT organisations into proactive service organisations. There is a comprehensive range of services available for this, covering the analysis, individual consulting and conceptual design as well as implementation of IT service management processes according to ITIL® v2 and ITIL® v3 as well as ISO 20000. Standardised, tried and tested procedural models for consulting as well as for process

and technology implementation form the basis for carrying out projects successfully.

The portfolio also includes consulting services, tried and tested procedural models and the implementation of infrastructure management solutions. Speak to us about data centre virtualisation, workplace management (DX-Union), IT security, IT compliance, identity management and single sign on. Other focuses are on application management, event monitoring and correlation as well as network management.

In addition to implementations, MATERNA also takes care of the complete advance planning and consulting as well as supporting and maintaining the solutions. A wide variety of partnerships with leading IT solution providers and our own products enable us to give you expert advice. We ensure that the systems grow with the increasing demands of the market ensuring that they are sustainable.

## Portal Solutions – access to processes and information

MATERNA advises companies on the design, optimisation and implementation of innovative portal solutions which visualise companies' communication processes. The many years of experience MATERNA has gained in the implementation of portal projects helps companies to quickly achieve added value from new technologies, to optimise existing web services and to create a solid basis for future growth with sustainable solutions. As an integrator MATERNA takes on the complete implementation of customer wishes – from consulting, design, implementation and introducing the solutions to all project

phases, through to data migration, training and support. We utilise the solutions of our partners of many years and our own tried and tested solutions. For example, MATERNA experts implement internet, intranet and intranet portals, shop solutions and service portals.

The services MATERNA provides begin with the planning of new or checking existing webprojects. WebCheck, the consulting package developed by MATERNA, carries out a thorough check on the existing web infrastructure to see if it can do justice to the company's requirements. For implementation and operations, MATERNA has developed a content management solution, Rapid Web Solutions. It is based on the content management system (CMS) from CoreMedia, one of the longstanding market leaders in this field. With Rapid Web Solutions companies can radically reduce the time between design and going live. According to the motto "configure it instead of program it", Rapid Web Solutions covers everything expected of an up-to-date, consistent and dynamic web presence.

Above and beyond that, MATERNA has also developed the content management solution for federal administrations in Germany, the Government Site Builder (GSB), on behalf of the Federal Administrative Office. So far MATERNA has successfully implemented half of the over 100 internet and intranet presences implemented on the basis of GSB.

## Specialist applications for public administrations – comprehensive IT solutions

MATERNA has established itself as a long-term partner of the federal government, states and cities as well as other organisations in public administration. We implement public agency and staff portals as well as content and forms management solutions and integrate DOMEA®-based document management and procedures processing in existing applications. Consulting and implementation services for fulfilling the EU service regulations are also part of our range of services. Newly developed specialist procedures, e.g. for customs, the judiciary and security agencies, round off the range of public administration products. We have already proven our consulting and solutions skills in many projects for public administrations and agencies. MATERNA also transfers the specialist know-how gained in these areas to industry and, for example, advises import and export companies on upcoming changes to foreign trade in the EU.